Trump team: Democrats have an agenda

PAGE 3A The Journal News \$428 SUNDAY, JANUARY 26, 2020 # LOHUD.COM # PART OF THE USA TODAY NETWORK

TRENDS IN EDUCATION: SCHOOL ENROLLMENT

Addition, or subtraction



Sophie Grosserode Rockland/Westchester Journal News | USA TODAY NETWORK

n 2008, the Port Chester and Katonah-Lewisboro school districts had almost the same number of students: 3,955 in Port Chester and 3,880 in Katonah-Lewisboro. By a decade later, in 2018, Port Chester's enrollment had swelled to 4,849 students, while Katonah-Lewisboro was down to 2,995 students, leaving the two districts with distinct challenges. While Port Chester is a rapidly changing village with new developments and new arrivals from all over the world. Katonah Lewisboro is the kind of quiet, spacious suburban district that - despite high test scores and graduation rates - may no longer be the ideal for many families. If The divergent paths of the two districts, only about 25 miles apart, illustrate a major split that has taken place in the Lower Hudson Valley, and across New York state, between school districts with growing

STATE OF REAL ESTATE

Region sees

gains in rentals near Hudson

Mario Marroquin Rockland/Westchester Journal News USA TODAY NITWORK

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Above left: Students leave Ramapo High School. East Ramapo schools have had the region's fastest enrollment growth: more than 25%. PETER CARR/THE JOURNAL NEWS

Top right: Alex Smith plays guitar with his daughter Esme, 7, at their home in Peekskill. Smith, a professional musician, and his wife, Nell Marantz, moved from Queens to Peekskill in 2013. Families like theirs are one reason that district's enrollment went up 17% from 2008 to 2018.
SETH HARRISON/THE JOURNAL NEWS

Luis Marino, right, chats with village resident Juan Pintado and his children and grandchildren in 2018. The Port Chester school district is one of the fastest growing in the region. SETH HARRESON/THE JOURNAL NEWS



STAR savings are significant for homeowners in a ong the highest property taxes in the

Here's how potential STAR changes could affect your tax bill

Joseph Spector New York State Team

ALBANY – More homeowners would have to wait for a check in the mail to get their STAR savings on their school taxes under a proposal unveiled Tuesday by Gov. Andrew Cuomo.

by Gov. Andrew Cuomo.

The measure in Cuomo's budget plan would be the latest annual change to STAR, the \$3 billion-a-year program that provides homeowners a savings on their school tax bills each fall.

Since its inception in the 1990s, STAR would give homeowners with annual incomes under \$500,000 an upfront rebate on their school taxes.

But the state has slowly shifted away from the savings on tax bills, instead making new homeowners and, starting last year, those who earn between \$250,000 and \$500,000 wait for a check in the mail from the state tax department to get their STAR sav-

Single-family home sales in Rockland County grew by 5.5% in 2019 on a year-over-year basis while sales in Westchester declined by 0.8%. Medi-an sales price for Westchester grew by 0.8% to \$655,000 and Rockland's median sale price de-

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Johy, Cain don't run what they want. 18



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Schools

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numbers of students and those with less. While all districts share certain pri

loss. While all districts share certain pri-orities, like school security and the surging mental health needs of stu-dents, districts with different enroll-ment trends now have unique concerns. "Growth is hard to manage, because the world can change pretty quick," said John Sipple, an expert at Cornell Uni-versity on educational policy, including demographics. "People's lives are com-plicated. We all have different reasons for moving different places." for moving different places."

The Journal News/lohud analyzed

enrollment data and trends for the 10-year period of 2008-18 for the 54 disyear period of 2009-18 for the 54 dis-tricts in Westchester, Rockland and Put-nam counties, not including special-act districts. While districts gather and rec-ord internal enrollment dat differently, the analysis looked at official enroll-ment figures provided by districts to the state Education Department each Octo-ber. The enrollment figures include pre-kindergarten through 12th grade. In general, districts with fewer stu-dents than in the past. largely due to low

dents than in the past, largely due to low birth rates and the changing priorities of many families, have to look for cost sav-ings and new efficiencies. Districts that are growing, thanks to immigration and attractive housing options, are trying to stretch their dollars and add classroom

School boards at both ends of the en-rollment spectrum face difficult plan-ning decisions and must balance com-munity opinion, fiscal realities and fick-le projections of what their future en-rollments may look like.

Among the key findings: # Katonah-Lewisboro's enrollment Il Katonah-Lewisboro's enrollment decreased the most in the three coun-ties, dropping by more than 23% be-tween 2008 and 2018.
Il East Ramapo had the fastest growth – more than 25%.
Il Not counting East Ramapo, Rock-land County's total enrollment dropped by about 6.5%.
Il Putnam County's total enrollment

oy about 6.5%.

Putnam County's total enrollment fell by 16%.

School districts with growing enrollments were mostly in southern

Westchester.

The most stable district in the region was Scarsdale, which experienced an overall enrollment decline of less

an overall enrollment decline of less than 1% in 10 years. Going forward, districts must rely on enrollment projections to determine whether past trends will continue and create strategies to respond. Critics of-ten question the accuracy of projec-tions, and they have a point, Sipple said. The goal of a projection is to not be too wrone.

wrong.
"Where the housing stock and the job Where the housing stock and the job base is very steady and there's nothing big going on, [projections] are pretty good, Sipple said. "When there's sub-stantial changes in employment or in housing stock, enrollment projections are really hard, and they're really inac-curate."

Declines: Fewer kids, less appeal

Three main factors have accounted for enrollment declines in many districts

First, millennials had fewer babies than previous generations, which even-tually led to smaller kindergarten class-

es.

Second, the classic leafy, car-dependent suburb, celebrated and mocked in "New Yorker" carbons for decades, is no longer the dream for many. In fact, with traffic worsening and many would-be suburbanities anxious to reduce their carbon footprint, housing that is walking distance to a train, which can be a ing distance to a train station can be a bigger draw than an ample backyard.

Third, housing turnover is very slow in many suburban communities. Some in many suburban communities. Some families that might prefer the old sub-urban ideal can't afford it; and many homeowners who might like to scale down can't find an affordable, smaller option without fleeling New York.

"For decades, our enrollment growth has come from housing turnover. That has not been the case recently," said Ken Freeston, superintendent of North Sa-

Freeston, superintendent of North Sa-lem schools. "That new reality, coupled

with declining birth rates, explains most of our drop in students." Enrollment in North Salem, West-chester's roomy northeastern corner, chester's roomy northeastern corner, was the county's second-smallest in 2008, but declined more than 20% in the last decade, Current projections es-timate that enrollment will fall from just over 1,000 students to fewer than 900 by 2028.

It was long held that the birthrate fol-lowed the economy. When times were

lowed the economy. When times were tough, families would have fewer kids; during good times, more. But when the economy began recovering from the Great Recession of 2007 to 2009, bables did not follow like demographers ex-

The national numbers are striking.
The national birth rate in 2018 – 59
births per 1,000 women – was the fourth
consecutive year of historic lows. Since



Former state Education Commissioner MaryEllen Elia and state Sen. David Carlucci visit a kindergarten class at Kakiat Elem 2016, FILE PHOTO BY PETER CARRATHE JOURNAL MESON



This construction is part of the expansion project at Port Chester High School. Port Chester passed a \$79.9 million bond for a capital project. Their enrollment is up over 20% in the last decade and still growing. TANIA SAVAYAN/THE JOURNAL NEWS



Lewisboro Police vehicles parked outside police headquarters at the former Lewisboro Elementary School on Bouton Road in South Salem on Jan. 8.

2017, women in their 30s have had a

2017, women in their 30s have had a higher birth rate than women in their 20s for the first time in recorded history. Jan Vink, associate with Cornell Uni-versity's Program on Applied Dem-graphics, said that millennial women waiting longer to have babies and are having fewer of them.

The trend is towards postponing the

"The trend is towards postponing the age of the first birth," he said. "We're still waiting to see if [millennials] will catch up later in life."

In many suburban school districts, falling birth rates are not being mitigated by families moving in with school-age children. It mostly has to do with housing, including rentals, which is either unavailable, unaffordable or not as desimble as in the past.

In Westchester, Rockland and Putnam countles, gaps continue to grow

In Westchester, Rockland and Put-nam counties, gaps continue to grow between average monthly rents and what families can afford – especially when considering the general rule that housing costs should account for 30% of a household's average monthly income, according to a report by Hudson Valley Pattern for Progress, a nonprofit re-search group.

search group.

These gaps create problems for young families and empty nesters alike. Seniors who might like to sell their house to a young family can't find a condo, co-op or rental apartment they can afford, let alone an affordable assisted

afford, let alone an anorthable assistant living facility.

"In most cases, if a senior wants to stay in Westchester, they're staying in their house," said fase Carpenter, com-missioner of Westchester County's De-partment of Senior Programs and Ser-vices.

vices.

There are still plenty of prototypical young families moving to the suburbs, but their numbers are fewer and many have little interest in manicured lawns and white picket fences. What's hot? Walkable downtowns, easy access to trains and diverse school districts.

Trains and diverse school districts.

"This new generation are not collectors of stuff that takes up room, so they need less space," said Mary Stetson, owner of Stetson Real Estate in Mamarconeck. "They just don't have the desire, as much as the past generation did, of

having a lot of land around you, It's a

having a lot of land around you, it's a generational shift in taste."

Anthony DiCarlo, Mahopac schools superintendent, called the decline of new families moving into his communi-ty "part and parcel" of the last decade. Mahopac's enrollment dropped by 1,200 students, almost a quarter, from 2008 to 2018.

2018.

"Is it ever going to go back to the way it was? Not in the short term," DiCarlo said. "Will we bump here and there? Maybe. But I don't see us ever, in the short term, going back to the size that we were many years ago."

The economics of shrinking

In 2013, having seen enrollment drop by 500 students in five years, the Kato

by 500 students in five years, the Kato-nah-Lewishoro district proposed an un-popular solution: closing a school.

The idea of closing Lewisboro Ele-mentary was met with immediate com-munity opposition. But the district was projecting that total enrollment would decline by 25%, to below 3,000 stu-dents, over 10 years. Closing Lewisboro would save at least \$2 million a year.

The school was closed in 2014, but is rented to the Town of Lewisboro for use as police headquarters and town offices.

as police headquarters and town offices Some savings were reinvested into full-day kindergarten. The district's projected enrollment losses came to fruition by 2018

2018.

"Although we're still declining, the decline is significantly more gradual and appears to have begun to plateau for now," Superintendent Andrew Selesnick said.

Less than 10 miles south in the Bedford school district, enrollment declined by about 500 students between 2013 and 2018. The school board is looking at several options to deal with its changing demographics, one of which would be demographics, one of which would be closing a school.

Closing a school.

Vocal community members who oppose closing a school say the district's enrollment projections are flawed, not properly accounting for migration, new housing and other factors. They say enrollment will level off or decrease mod-

How they stack up District enrollment has shifted in the Lower Hudson Valley over the last 12 years. Here's how the districts stack up

Fast Ramano 33%

| East namapo | 3376 |
|--|--|
| Port Chester-Rye | 23% |
| Peekskill | 17% |
| Tuckahoe | 16% |
| Ossining | 14% |
| Mamaroneck | 14% |
| Yonkers | 9% |
| Tarrytown | 9% |
| Rye | 8% |
| Bronxville | 7% |
| Hastings on Hudson | 6% |
| Edgement | 6% |
| Rye Neck | 6% |
| Pelham | 5% |
| Harrison | 4% |
| Eastchester | 4% |
| Ardsley | 426 |
| White Plains | 4% |
| Nyack | 4% |
| Dobbs Ferry | 3% |
| Elmsford | 2% |
| North Rockland | 1% |
| New Rochelle | 136 |
| Greenburgh | 1% |
| Scarsdale | • |
| Nanuet | -2% |
| Mt. Pleasant Central | -6% |
| Haldane | -6% |
| Pocantico Hills | -6% |
| Irvington | -7% |
| Valhalla | -7% |
| Pleasantville | -8% |
| | |
| | |
| Pearl River | -9% |
| Pearl River Blind Brook-Rye | -9% |
| Pearl River Blind Brook-Rye Bedford | -9% -10% |
| Pearl River Blind Brook-Rye Bedford Croton Harmon | -9% -10% -11% |
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"I don't see us ever, in the short term, going back to the size that we were many vears ago.'

Anthony DiCarlo

Mahopac schools superintendent

estly, in line with historical averages, and that savings from closing a school would be minuscule.

Pam Harney, a parent and former chool board member, said the district's falling enrollment could present oppor-tunities to improve instruction, without

tunities to improve instruction, without closing a school.

"We've been very insistent that Bedford Central will only benefit from smaller class sizes. Maybe it's a good thing that this is happening," she said.

"Let's take advantage of the decline in enrollment. Let's continue to capitalize on some of the [reductions] in sections and ... staff that we don't need and put that money into building our academics."

demics."

Even without closing a school, dis-

Even without closing a school, districts with fewer students can save money in limited ways, usually involving reductions in staff over time. Freeston said North Salem is saving about \$500,000 a year since reducing its number of elementary school classes from 26 to 22. The district put the money into its world language program, which now begins in kindergarten. Mahopac Middle School eliminated an entire team of teachers, using the

an entire team of teachers, using the savings to enhance district buildings, DiCarlo said.

DiCarlo said.
But cost savings are minimal in many areas, officials say, which can mean fewer taxpayers with fewer children in the schools have to cover the rising costs of public education.

Growth: Immigration and more

Alex Smith and Nell Marantz are the sort of couple that might have moved to a traditional suburb in decades past. In 2013, they left Astoria, Queens, when their daughter Esme was a year old, looking for a new community.
"We didn't want to be in a place that

was very suburban," Smith said.

They found what they wanted in
Peekskill: An arts community, a downtown and an easy commute to the city

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Schools

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for Smith, a musician who travels there a few nights a week. Affordable home prices sealed the

deal.

Esme is in second
grade now, and Smith
said they have become
"evangelists" for Peekskill to all their city
friends.
"I couldn't believe the
diversity here I thought if

diversity here, I thought it was really a gift, said Marantz, who directs a universal preschool program in Mamaroneck. "A lot of school systems don't have this." Families like theirs are

Families like theirs are one reason Peekskill's enrollment went up 17% from 2008 to 2018. The other is immigration – a factor in districts where enrollment is growing.



The "One World" after-school club meets at Park Avenue School in Port Chester in December. Almost 80% of students in the Port Chester school district are

The only Westchester district that grew faster than Peekskill during the decade in question was Port Chester, one of the

five fastest growing dis-tricts during the decade have majority-minority student enrollments -East Ramapo, Port Ches-ter, Peekskill and Ossiter, Peekskill and Ossining. The exception was the Tuckahoe school district. By comparison, the five districts with the largest enrollment losses all have more than 70% white students.

The fastest growing district in the region between 2008 and 2018 was East Ramapo, where en.

East Ramapo, where en-rollment soared by more than 25%. Much of that increase was due to the expansion of the dis-trict's universal pre-kindergarten program, which includes more

then leave for private reli-gious schools.

Not counting pre-K, the district's enrollment grew by about 900 stu-dents over the decade, including many immi-grants from Latin Ameri-

East Ramano has been East Ramapo has been continuing to add students, but at a faster rate. Between July and October of 2019, the district enrolled 868 new public school students, and lost 327 for a rapid rain of 541. 327, for a rapid gain of 541

new learners. In 1995, fewer than 10% of the district's students were Hispanic. Now almost 60% are.

dents were Hispanic.
Now almost 60% are.
"The population of
East Ramapo is changing," said Cornell's Sipple.
"You have middle class black families and middle
class white families that have left the community over the last 20 years, and you have immigrants moving in."
Sipple served from 2015 to 2018 as one of the first state-appointed monitors in East Ramapo.
He analyzes data on school districts across
New York and calls East

New York and calls East Ramapo a "unique" com-munity because of immi-gration and the district's large number of private-school students.

school students.
Immigrants are moving in, Sipple said, because there are jobs available. The influx is likely to continue, he said.

"As long as there's this work, and as long as there's people of common cultural background, then you see these migration patterns continuing," he said.

East Ramapo officials did not return several requests for comment about the district's ongo-

ing growth.
East Ramapo closed
the Colton and Hillcrest
elementary schools in

tively, partly based on district projections that enrollment would de-cline. The schools were sold to private yeshivas in 2014, when K-12 enroll-ment had already begun climbing again.

Finding space for students

Districts with growing enrollments face clear priorities: Adding staff and programs – often to serve immigrant stu-dents with unique academic and English lan-guage deficiencies – and finding space to put ev-

Port Chester voters ap-Port Chester voters ap-proved a 879 million bond in March 2017 in large part because the district desperately needed to add 25 classrooms across four of the district's six schools.

"There was absolutely no doubt," Corbia, the school board president, said. "We either had to build a school or add on to what we have."

The expansion is on

The expansion is on track to be finished by January 2021. But if the district continues to add students at the current rate, it may quickly out-

rate, it may quickly outgrow the new space.

"We don't have a plan
B right now," Corbis asid.

"We're going to evaluate
that as soon as we see the
numbers in the next year
and a half."

When Port Chester's
bond plans were in their
infancy in 2014, the district projected enrollment
would top out at 4700
students by 2018. The
year's actual enrollment
was over 4,800. was over 4,800.

Down the shore in the Mamaroneck school disenrollment grew about 13% from 2008 to Superintendent





Schools

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Robert Shaps said three of the district's four elementary schools are reaching the "precarious point," meaning that if kindergarten class sizes increase, they could be out of classroom space.

The district would have limited room

The district would have limited room to expand its schools, so officials are looking at other options. Currently, Mamaroneck has four traditional K-5 neighborhood schools. Officials are looking at a range of options, including reconfiguring grades among schools so that students would be grouped by age rather than neighborhood.

While the district's enrollment surge

presents an opportunity to rethink cer-tain things, any proposed change would have to be educationally sound and not simply to address demographics, said Annie Ward, assistant superintendent for curriculum and instruction. "Any relistrictine is a very hot tonic."

'Any redistricting is a very hot topic," Ward said. "So it has to be tied to educational enhancement and not just that we're looking to balance the budget." Twitter: @sderosser

Alex Smith, wife Nell Marantz, and Alex Smith, wife Nell Marantz, and daughter Esme, 7, make cookies at their Peekskill home on Nov. 25, 2019. The family moved in 2013 from Queens to Peekskill, choosing the city for its artistic community and diversity.



STAR

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ings.

Now, Cuomo is proposing another tweak: Any household with an adjusted gross income over \$200,000 would get a check in the fall rather than seeing the savings directly on their tax bill, regardless of when they bought their home. The state budget proposal states:

To continue the shift of administering the STAR program as a tax credit to align it with other tax relief programs, the budget limits the Basic STAR benefit for homeowers in the Exemption pro-

for homeowners in the Exemption pro-gram to an income threshold of \$200,000 while keeping the income threshold for the STAR Credit unchanged

threshold for the array clean discharges at \$500,000.

Lawmakers have derided the changes over the years, but haven't been able to beat them back during budget negotia-

tions.
"We don't need any more changes this year," Assemblywoman Sandra Galef, D-Ossining, Westchester County, said dur-

ing a hearing last week on STAR.

What the changes would mean

STAR savings are significant for homeowners in a state with among the highest property taxes in the nation. Basic STAR averaged about \$790 last

year.
Enhanced STAR, which is available for seniors with incomes of \$88,050 or less, averaged \$1,381 this year. Seniors who receive Enhanced STAR have not been billed to sharks.

shifted to checks.

The change can be problematic for homeowners who pay for their taxes through escrow.

Escrow amounts are based on what taxes are paid to schools, and under the

taxes are paid to schools, and under the original STAR system, the rebate was taken off the top of the tax bill – so the eacrow amount was lower. Now, for those who get STAR checks, the system requires homeowners to pay their full tax bill, thus a higher monthly expense, and then get reimbursed through a check.

Also, homeowners have to wait for the check, which downstate can average

more than \$1,000, to arrive in hopes of getting in time to pay their school taxes, which in most districts is due by Sept.

Tax officials testified last week that 98% – nearly 540,000 STAR checks were delivered on time before homeow ers' school tax bills were due,

Why the state keeps moving to STAR checks

State leaders say the change to checks a better way to administer the pro-

am. But there is also a fiscal benefit. The proposed budget estimates the shift would allow the state to count \$74 mil-lion in state spending as a reduction in

at a time when New York has a \$6 So at a time when New York has a \$6 billion budget deficit and Cuomo is in-sisting on limiting state spending to no more than 2% growth, the change helps the state's book.

In other words, the checks count as a "personal income tax credit" in the state budget. That means they are reported as a reduction in tax revenue, not as state

spending.

The state also contends the change creates a more streamlined process:
Originally, schools gave out the savings on homeowners' tax bills, then got reim-

on homeowners' tax bills, then got reim-bursed by the state.

Now homeowners simply get the checks directly from the state, cutting out the need for schools to be involved.

'The STAR program is really a tax credit program. It's a tax credit program that was designed as a senging nor.

that was designed as a spending pro-gram in order to give people checks fast-er years ago," budget director Robert Mujica said Tuesday.

Mujica said Tuesday.
"So we're trying to align that program back as it should. Everyone would get their credits in the same year. They will get the same dollar amounts in the same

get the same dollar amounts in the same year. But is should not be a spending program. It is a tax-credit program, and we're going to reflect it as such.

Includes reporting by USA TODAY Network staff writer Jon Campbell.

Joseph Spectra is the New York state editor for the USA TODAY Network. He can be reached at JSPECTOR®Gannett.com or followed on Twitter: @GannettAlbany.

Real estate

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clined by L1% to \$455,000 in the previous year, according to the Hudson Gateway Association of Realtors.

HGAR said a decline in median sales price for the luxury single-family mar-

ket resulted in an overall increase in sales for 2019. And a decline in the number of luxury home listings and luxury homebuyers in recent years will mean

homebuyers in recent years will mean sellers will have to deal with a smaller pool of buyers in the year ahead. Development along the train stations fronting the Hudson, and in New Ro-chelle and White Plains will continue to add rental units throughout 2020. And as lohud reported in its 2019 state of real estate, the trend of building apartment complexes in former indus-trial and office parks is likely to continue this year. As in previous years, the Westthis year. As in previous years, the West-chester County Industrial Development Authority has been a supporter of mixed-use development in office and industrial parks, and the life sciences. The year 2020 will not be the exception.

The year 2020 will not be the exception. The City of New Rochelle saw more than 10 residential projects begin construction on its 300-acre downtown in 2019. Changes to the city's zoning code in 2019 have now enabled entitlements of up to 6,000 residential units, which means additional construction is likely to commence in 2020.

The next four quarters are also likely to see Clarkstown in Rockland County make a play toward transit-oriented de-

make a play toward transit-oriented de-velopment. Government officials cleared the way for transit-oriented zoning around the Nanuet train station

on Prospect Street. The new zoning, which allows up to 500 rentals or condominiums around the train station, has seen real estate

the train station, has seen real estate firms like AvalonBay Communities give Clarkstown a second look. Rockland County's Industrial Devel-opment Authority will play a role in the expansion of the life sciences in Or-angetown this year, where developers are after financial assistance for conver-sions and modernizations.

What to watch fo

Housing Needs Assessment: A recent study by the Westchester County Executive Office calls for the construc-Executive Office calls for the construc-tion of 17,700 new housing units to ad-dress the housing affordability crisis in the county. The study reported roughly 94% of those living in poverty in West-chester reside in Mount Vernon, New Rochelle, Peekskill, White Plains and Yonkers, where the county-backed eco-nomic development is limited. West-chester County Executive George Lati-mer said the housing needs assessment will be pivotal to the deployment of in-centives in 2020. Latimer said recom-mendations for community land trusts mendations for community land trusts and alternative zoning will also be eval-



ct more milestones for riverside development as 2020 unfolds in the real



The municipal administrations in Westchester that sh with developers found new sources of capital in 2019.

PETER CARR AND RICKY FLORES/THE JOURNAL NEW

uated in the coming year as a way to address housing needs around the coun-

ty.

Nyack College campus sale: The sale of the 107-acre Nyack College Campus has the potential to provide a bump in property taxes for the town of Orangetown in Rockland County. Nyack College began marketing the property back in January 2019, but it has made no formal commitments for the property. According to brokerage firm CBRE, which is managing the sale on behalf of the institution, the campus comprises the institution, the campus comprises 540,000 square feet across 40 buildings with the potential for expansion. The property is located less than one mile from the Hudson River, and presents an opportunity for growing Orangetown's

w Rochelle: Recent changes to the New Rochelle: Recent changes to the City of New Rochelle's zoning have al-lowed entitlements of up to 12 million square feet of development in the city. But the future of the city and its ability to sustain its growth rate is likely to be a point of contention in 2020. Since adopting the new zoning plan back in adopting the new zoning plan back in 2015, city officials have responded to private investors' appetite for residen-tial development by allowing more units

to be built at the expense of commercial to be built at the expense of commercial space. With more rential developments coming online and breaking ground in the city in 2020, New Rochelle's future and its ability to allocate parking, fire department and police resources for newcomers will be under heavy scrutiny from all stakeholders.

Timothy Jones -Robert Martin co-CEO

The future of over 6 million square The future of over 6 million square feet of office and industrial flex space across Westchester will be heavily influenced by Tim Jones and Robert Martin Company. After closing on the largest real-estate transaction in Westchester in March, the Robert Martin GEO has begun eyeing a real estate play in the life sciences. And while Robert Martin announced Laurence Gottlieb, the former CEO of the Hudson Valley Economic Development Corporation, will head the life sciences initiative as a managing dilife sciences initiative as a managing di-rector back in October, Jones is likely to orchestrate Robert Martin's new strate gy in the industry



Griswald Cottage on the campus of Nyack College. The sale of the 107-acre campus has the potential to provide a bump in property taxes for the town of Orangetown in Rockland County, JOHN MEGRE/THE JOURNAL NEWS

Andrea Stewart-Cousins – state Senate majority leader

The temporary president and majority leader for the New York State Senate will play a key role in the future of real estate development in Rockland and Westchester counties when it comes to wage requirements for projects with public financing. Stewart-Cousins will serve as the intermediary between Gov. Andrew Cuomo's office and real estate developers in Ironing out the scope of prevailing wage policies that would require real estate developers to pay union-level wages for projects partially or fully funded with government financing. Real estate developers said such a measure will grind development to a halt in areas with high taxes, such as Westchester, and make projects difficult to finance.

Stephen Congel - Pyramic

The CEO of Pyramid Management Group, the owner of the Palisades Cen-Group, the owner of the Palisades Cen-terin West Nyack, will play a key role in the future of Clarkstown's tax base. Pyr-amid Management Group is in a legal battle with Clarkstown over a covenant that prevents Pyramid from expanding the 1.85 million-sequare-foot mail with-out voter approval. Amid the Palisades Center losing anchor tenants like JC Penney and Lord & Taylor in recent years, Congel has stated Pyramid will pursue the battle until the covenant is removed.

By the numbers

338 units of housing in the pipeline for renovation in 2020 by the Municipal Housing Authority for the City of Yon-

\$207.8 million of new tax revenue for \$207.8 million of new tax revenue for New Rochelle in 20-year payment in Lieu of Tax awards. \$10 million awarded to Peeloskill as part of the Governor's Downtown Revi-talization Initiative. 5.1% growth in median sales price on a year over each basis in Ardsley, Birst.

a year-over-year basis in Ardsley, Briar-cliff Manor, Dobbs Ferry, Elmsford, Hastings, Irvington, Mount Pleasant, Ossi-ning, Pocantico Hills and Tarrytown.